

Omar Al Zaabi

President – Commercial



Omar Al Zaabi is the President of Commercial at EDGE, one of the world's leading defence and advanced technology groups. In this role, he provides strategic oversight and direction for the development and operational functions of the centralised commercial division of the Group. Under his leadership, the cluster combines commercial, business development, government affairs, and marketing & communications functions.

With extensive experience in strategic planning, operational excellence, and project management, Al Zaabi has been instrumental in driving efficiency, innovation, and growth across complex business landscapes.

Prior to his current role, he served as Senior Vice President, Head of Program Acquisition at EDGE, where he led international business initiatives, managed high-value trading contracts, and facilitated recruitment efforts between the General Headquarters (GHQ) and EDGE.

Before joining EDGE, Al Zaabi was the Deputy Executive Director at a government entity, where he spearheaded the development of a strategic initiative's roadmap, optimised corporate expenditure through enhanced budgetary monitoring techniques, and strengthened stakeholder relationships. His leadership was pivotal in risk mitigation, process improvement, and accountability enhancement, ensuring sustained corporate growth.

Earlier in his career, he served as Project Manager at Booz Allen Hamilton in the United States, where he managed critical project performance metrics, overseeing cost, scope, and timelines to drive project success.

Al Zaabi is a certified CCNA, CCNP, and PMP professional. He holds a bachelor's degree in Education and a Higher Diploma in Computer Networking from the Higher Colleges of Technology, UAE.